

# Proven expertise and a strong track record

Rotherhill is an experienced property development and asset management company, with proven expertise and a strong track record in delivering major development and regeneration projects across the UK.

Our expertise covers direct property development, asset management, strategic land and occupier solutions.

Whether you are a landowner, investor or occupier, we have the necessary skills and understanding to deliver the outcome you need for your land and commercial property challenges and objectives.



#### Partnership:

We work collaboratively with our clients, sharing the risk and maximising returns.



#### **Expertise:**

We have in-depth knowledge of the office and industrial markets and have experience of the whole development process, from greenfield site through to investment sale.



### Delivery:

We ensure swift turnaround of projects against an agreed business plan to maximise returns on your real estate.



#### Focus:

We are specialists in sourcing and developing unloved commercial property.



### Transparency:

We handle all transactions on an open book basis, with honesty and integrity.

## > Who we work with

## **Occupiers**

From helping you to find and develop the right commercial premises through to working with you to manage or dispose of your existing sites, Rotherhill has the experience, expertise and track record to deliver.

We work alongside occupiers to deliver their strategic property goals.

We work on an open book basis, ensuring transparency throughout the relationship.

Our wide breadth of experience and expertise allows us to provide a full service offering for commercial property occupiers. Acting as a land and property consultant, Rotherhill has a strong track record in helping business owners to source land and buildings to meet their business needs both now and in the future.

Our services include sourcing and acquiring commercial property and delivering a programme of development, regeneration and management to meet your specific requirements. We provide expert advice on disposal options, ensuring the most effective exit is delivered at the appropriate time.

We regularly work with clients to develop their premises and then deliver a sale and leaseback scenario, producing capital return alongside enhanced premises for the business.

Whether you are a landowner, investor or occupier, we have the necessary skills and understanding to deliver the outcome you need for your land and commercial property challenges and objectives.



It is now 2018 and we are just completing our fourth distribution centre, all with Paul's help. He understands us as a business and acts as the much needed buffer between us and the complex and often frustrating world of commercial agencies.

**Neil Driver, Managing Director, Oadby Plastics Ltd** 

## **Land and Property Owners**

Whether you wish to sell your land or commercial property assets, or develop in partnership with us, Rotherhill can build a solution that is right for you.

Our first step at Rotherhill is to understand your requirements and then tailor a solution to deliver.

We have specific expertise in developing commercial property and work alongside property owners to maximise their returns.

Rotherhill can fund all due diligence, planning and contamination costs for a landowner, creating a serviced site ready for development.

In many cases this allows landowners to maximise the value of their assets and reap development returns without taking development risk.

## **Property Investors**

Rotherhill brings extensive commercial property experience and a pragmatic approach to regularly deliver powerful returns on investment for its investor clients. Our clients include private or family offices, pension funds and institutions.

Our approach at Rotherhill is to co-invest alongside our investor clients. We take care of the entire property development and asset management process from cradle to grave, taking a share in the profits after demonstrable performance. This commercial, risk-sharing approach regularly creates exceptional returns and is the key reason for the long-term relationships we enjoy with many of our private investors.

Rotherhill works with a variety of investors, including those who are keen to explore joint ventures or syndicates, to individual investors with significant sums to invest.

We understand investor objectives, allowing us to respond quickly with advice and opportunities, as well as proactively balancing risk and return.

We then use our knowledge of local trends to provide the insight needed to help maximise your investment.



The Bennerley Road project was introduced to us by Rotherhill as an attractive investment proposition, although at the time of purchase it did require considerable repair maintenance and also there were a number of legal issues to be resolved. Rotherhill helped to deal with all of these outstanding issues so that within a year the property was successfully let to a blue chip tenant. We are based mainly in Hong Kong, and Rotherhill ensured the project was well planned and executed professionally, keeping us updated and informed throughout.

We have held the premises within our existing portfolio and continue to search for similar opportunities with Rotherhill.

Richard Healy, Director, Ammu Global Investments Ltd

## > Who we work with

### **Agents**

We are always keen to hear about potential commercial property opportunities and available land for development.

For the right opportunity, Rotherhill can move quickly as investment funds are in place. We ensure all agents are retained. We specialise in:

- Unloved freehold industrial and office buildings
- Sale and leaseback / equity release
- · Refurbishment opportunities.
- Strategic land
- · Vacant/surplus land
- · Asset management opportunities

I have worked successfully with Paul for 30 years as an agent on most of his developments in the Leicester locality. I have always found Paul to be very customer friendly with occupiers which has undoubtedly resulted in being able to put deals together. He has a particularly good knowledge and understanding of the market and is adept at finding opportunities that ultimately prove successful.

Geoff Gibson, BSc FRICS, Consultant, Andrew and Ashwell

If you have a potential commercial property opportunity or have available land, we would be pleased to hear from you.

## **Property Development and Asset Management**



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